

EXIT

STRATEGY PLANNERS

- ◆ Business Valuations and Consultation
 - ◆ Succession Planning
 - ◆ Buyer/Seller Representation
 - ◆ Acquisition Assistance
- ◆ Commercial Property Sales and Leasing
 - ◆ Unique Real Estate Development

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ETHICAL

“Being in accordance with the rules and standards of professional conduct.” adj.

- ◆ Exhibit honorable and ethical practices, based on competency and personal respect
- ◆ Execute straightforward, honest, decision-making actions, with informed and educated clients
- ◆ Assume the best of all people, in all situations; and, seek out facts without prejudice

EXPERT

“A person who has special skill and knowledge in a particular field.” - derived

- ◆ Expert at Market Valuations!
- ◆ Expert at Finance Options!
- ◆ Expert in State and Federal Regulations & Requirements!
- ◆ Expert at Negotiating!
- ◆ Expert at Identifying Opportunities!
- ◆ Expert at Meeting Client Needs!
- ◆ Expert Listeners!

INVESTMENT

“An outlay of money usually for income or profit in return for property.”

OPPORTUNITIES

- ◆ Commercial Property
- ◆ Residential Property
- ◆ Farm Land/City Land
- ◆ International Business, Residential or Rentals
- ◆ Unique Developments
- ◆ Business or Land Auctions
- ◆ 1031 and TIC Tax Benefits
- ◆ Community Re-Development

TIMELY

“Occuring at a suitable time - well-timed.”adj.

- ◆ Work to create timely schedules and showings with reasonable expectations!
- ◆ Treat opportunities with urgency!
- ◆ Return calls and e-mails within 24 hours; no matter what!
- ◆ No “later” in our vocabulary!
- ◆ Tenacious - Persistent in maintaining time expectations for both Buyers and Sellers!

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EXIT TEAM

Our Mission

To exceed the expectations of all we serve by cultivating strong relationships in a dynamic team environment.

Our Vision

To focus daily with purpose on our core values and business philosophies and set the standard by which our Clients, Brokers, Real Estate Agents, Employees, Vendors, Strategic Partners, and Competitors evaluate us.

Core Values

We Listen Intently!

We Think Positively!

We Communicate Clearly!

We Hold Each Other Accountable!

We Share Each Other's Successes!

We Lead By Example!

We Admit and Learn From Mistakes!

We Work Hard!

We Have Fun!!

Causing Sustainable Business Transitions and Transactions!

ENTREPRENEUR

"One who organizes, manages, and assumes responsibilities of an enterprise." n.

- ◆ Encourage personal innovative growth and creativity; support learning from mistakes
- ◆ Use past experience, knowledge and honed skills to benefit clients
- ◆ Remain informed and active on important issues in our communities and provide educated council

EXPERIENCE

"Knowledge, skill, practice, understanding, familiarity, know how." n.

- ◆ Using past examples to solve current challenges
- ◆ Applying each individual's strong-suits to achieve group harmony
- ◆ Familiarity with today's changing business atmosphere

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INNOVATIVE

"To introduce something new - make changes to anything established." adj.

- ◆ Provide innovative solutions for client-defined criteria
 - ◆ Creative approach to time-tested solutions
- ◆ Pioneering - yet respectful of tradition
- ◆ Create win-win transactions
 - ◆ Think outside the box

TEAM

"To work together in a coordinated ensemble." n.

- ◆ Create partnerships and appreciate transactions from both sides of the table
- ◆ Maintain consistent and deliberate dialog with Clients, Agents, Financers, and Closing Professionals
- ◆ Assist and encourage others in pursuing the things they value
- ◆ Work in harmony with all agents; no matter what company